



## BRIDGEWAY CAPITAL

Connect Opportunity with Capital

[www.bridgewaycapital.org](http://www.bridgewaycapital.org)

### Financial and Social Impact

- Loans made: over 1000 totaling \$118 million
- Dollars leveraged: \$400 million
- Jobs created and preserved: over 8,000 since 2001
- Target market: 80% of lending benefits low-income people in western PA
- Business Education: In 2015 provided over 2600 hours of technical assistance to 52 business owners promote sustained growth

### Contact

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## BRIDGEWAY CAPITAL

Founded in 1990, Bridgeway Capital works to make western Pennsylvania a thriving region for all by promoting economic opportunity and community revitalization. Bridgeway is a nonprofit, community development financial institution (CDFI) serving 15 counties across western Pennsylvania. The organization drives regional economic development by helping startup entrepreneurs, small businesses, and nonprofit organizations where they need it most — with available capital. In addition, Bridgeway Capital supports community development projects that improve the quality of life for surrounding populations. The resulting properties become magnets for additional investments and create a range of economic opportunities.

### Success Story: Wilco Construction, Pittsburgh, PA

Wilco Construction was one of several local subcontractors to rehabilitate the interior spaces of Bridgeway's 7800 Susquehanna Street building. Business owner Darrell Williams received an entrepreneur loan from Bridgeway, and he used the working capital to maintain his team of skilled workers as the project at 7800 Susquehanna Street gained momentum. The working capital Bridgeway provides is critical to small contractors as they transition from one project to the next. When small businesses like Wilco Construction thrive, they bring jobs and dollars to economically isolated neighborhoods like the Homewood area of Pittsburgh. The success of Wilco Construction illustrates the multifaceted impact of 7800 Susquehanna Street. Bridgeway has repurposed this underutilized asset into a platform for economic renewal in the Homewood community. Bridgeway is shaping 7800 Susquehanna Street into an economic and cultural hub of a revitalized community.

